

# CONTRACT ADMINISTRATION UNDERSTANDING & IMPLEMENTING CONTRACTUAL OBLIGAT

# **COURSE OUTLINE 2020**

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## TRAINING TITLE

CONTRACT ADMINISTRATION: UNDERSTANDING & IMPLEMENTING CONTRACTUAL OBLIGAT

#### VENUE

Dubai, UAE

#### DURATION

5 Days

## DATES

12 - 16 January 2020

#### PRICE

US\$4,000 per attendee including training material/handouts, morning/afternoon coffee breaks and Lunch buffet daily.

#### **TRAINING INTRODUCTION**

This "contract administration training program" focuses on assisting participates achieve a holistic know-how of Contract Administration. The program will help them gain abilities to implement contractual obligations. Participants will be equipped with all the tools and techniques they need to become a better manager in this work area and to be able to bring the best out of their team using the skills and knowledge provided in this program. The managers will also be able to ensure improved overall results in the organization for a successful tomorrow.

#### TRAINING OBJECTIVES

This training program has been planned out keeping in mind both the traditional and up to the minute trends and requirements of the given field. This makes the course an ideal learning opportunity for all of its participants. Please make a note that a custom proposal can also be acquired, if you have different training requirements for your team..

#### TRAINING AUDIENCE

This course is for professionals who are in any way involved with implementing, managing or administering contracts. It is also for those involved in any step of contract preparation and award in order as the course will help them understand how critical a well-prepared contract is.

#### COURSE OUTLINE

#### Module-I

**Principles of Contracts Objectives and Definitions Contract Framework** Elements of a Contract Difficulties Encountered in Contract Administration **Contract Administration Major Steps Competencies of Contract Administrators Contract Administration Tools** Key Principles **Knowing Your Contract Contract Provisions Affecting Implementation** Tools and Techniques for Contract Administration Information Needed for Administering a Contract Module-II **Records and Documentations** Roles and Responsibilities of Contract Administrators **Competencies for Contract Professionals Developing Schedule and Cost Plans Developing Milestones Charts Contractor Evaluation** 

- On-Going Assessments
- Evaluating Contractor's Performance
- Managing Contracts in Progress
- Performance Reporting
- Status and Progress Reporting

#### Module-III

- Performance Indicator
- Claims and Disputes
- Breach of Contract
- Types of Damages
- Remedies
- Force Majeure
- Changes and Variation Orders
- Claims and Extensions
- Contract Closeout Lessons Learned: How, Who, Where and When
- Disputes

#### Module-IV

- Alternative Dispute Resolution:
- Negotiation
- Mediation
- Conciliation
- Arbitration
- Contract Termination
- Termination for Default
- Termination for Convenience
- Partnership with Contractor
- Strategic Alliance
- Objectives of Partnership
- Elements of Partnerships
- Module-V
- Advantages and Disadvantages
- Negotiation
- Planning Negotiation
- Trading Concessions
- Communication
- Negotiation Preparation

Negotiation Guidelines

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#### TRAINING CERTIFICATE

**MAESTRO CONSULTANTS** Certificate of Completion for delegates who attend and complete the training course

#### **METHODOLOGY**

Our courses are highly interactive, typically taking a case study approach that we have found to be an effective method of fostering discussions and transferring knowledge. Participants will learn by active participation during the program through the use of individual exercises, questionnaires, team exercises, training videos and discussions of "real life" issues in their organizations. The material has been designed to enable delegates to apply all of the material with immediate effect back in the workplace.